

बिज़नेस स्टैंडर्ड

शुक्रवार, 16 मई 2025
कोलकाता, चंडीगढ़, नई दिल्ली, भोपाल,
मुंबई और लखनऊ से प्रकाशित।

डॉलर 85.60 ▲ 30 पैसा |
यूरो 95.80 ▼ 20 पैसा |
सोना (10 ग्राम) ₹.91,995 ▼ 1,488 ₹. |
संसेक्स 82,530.70 ▲ 1,200.20 |
निफ्टी 25,062.10 ▲ 395.20 |
निफ्टी फ्यूचर्स 25,078.70 ▲ 16.60 |
ब्रेंट क्रूड 64.10 ▼ 0.20 डॉलर |



लाभांश के भुगतान में
टीसीएस उदार

भारत में आईफोन न
बनाए ऐपल: ट्रंप



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Udtechs Technology Simplified

UNIFIED DATA- TECH SOLUTIONS LIMITED

Corporate Identification Number: U51900MH2010PLC202878

Our Company was originally incorporated as a private limited Company under the name "Unified Data- Tech Solutions Private Limited" on May 08, 2010 under the provisions of the Companies Act, 1956 with the Assistant Registrar of Companies, Maharashtra, Mumbai ("RoC"), bearing CIN: U51900MH2010PTC202878. Thereafter, our Company was converted from a private limited company to a public limited company, pursuant to a special resolution passed in the extra ordinary general meeting of our Shareholders held on October 22, 2024 and consequently, the name of our Company was changed from "Unified Data- Tech Solutions Private Limited" to "Unified Data- Tech Solutions Limited" and a fresh certificate of incorporation consequent upon conversion to public company dated November 26, 2024, issued to our Company by the Registrar of Companies, Central Processing Centre. The Corporate Identification Number of the Company is U51900MH2010PLC202878.

Registered Office: 701, 7th Floor, Chintamani Avenue, Village Dindoshi, Off Western Express Highway, Goregaon (East) - 400063, Mumbai, Maharashtra, India.

Tel No: +91-22-40726000/69056000; E-mail: info@udtechs.com; Website: www.udtechs.com; CIN: U51900MH2010PLC202878; Contact Person: Khadija Taher Raniwala, Company Secretary & Compliance Officer

OUR PROMOTERS: HIREN RAJENDRA MEHTA, RAJENDRA KANTILAL MEHTA AND HARSHABEN MEHTA

THE OFFER

INITIAL PUBLIC OFFER OF 52,92,000 EQUITY SHARES OF FACE VALUE OF ₹10/- EACH (THE "EQUITY SHARES") OF UNIFIED DATA- TECH SOLUTIONS LIMITED ("OUR COMPANY" OR "THE ISSUER") AT AN OFFER PRICE OF ₹(●) PER EQUITY SHARE (INCLUDING SHARE PREMIUM OF ₹(●) PER EQUITY SHARE) FOR CASH, AGGREGATING UP TO ₹(●) LAKHS ("PUBLIC OFFER") COMPRISING OF AN OFFER FOR SALE OF UPTO 52,92,000 EQUITY SHARES BY THE SELLING SHAREHOLDER ("OFFER FOR SALE") AGGREGATING TO ₹(●) LAKHS COMPRISING BY HIREN RAJENDRA MEHTA, OUT OF WHICH 2,67,600 EQUITY SHARES OF FACE VALUE OF ₹10 EACH, AT AN OFFER PRICE OF ₹(●) PER EQUITY SHARE FOR CASH, AGGREGATING ₹(●) LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE (●) (THE "MARKET MAKER RESERVATION PORTION"). THE PUBLIC OFFER LESS MARKET MAKER RESERVATION PORTION I.E. OFFER OF 50,24,400 EQUITY SHARES OF FACE VALUE OF ₹10 EACH, AT AN OFFER PRICE OF ₹(●) PER EQUITY SHARE FOR CASH, AGGREGATING UPTO ₹(●) LAKHS IS HEREIN AFTER REFERRED TO AS THE "NET OFFER". THE PUBLIC OFFER AND NET OFFER WILL CONSTITUTE 26.34% AND 25.01% RESPECTIVELY OF THE POST- OFFER PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

*Subject to finalisation of basis of allotment.

DETAILS OF THE SELLING SHAREHOLDERS, OFFER FOR SALE AND WEIGHTED AVERAGE COST OF ACQUISITION.

NAME OF SELLING SHAREHOLDER	CATEGORY OF SHAREHOLDER	NO. OF EQUITY SHARES OFFERED/ AMOUNT (IN ₹ LAKHS)	WEIGHTED AVERAGE COST OF ACQUISITION (IN ₹ PER EQUITY SHARE)*
Hiren Rajendra Mehta	Promoter Selling Shareholder	Up to 52,92,000 Equity Shares aggregating to ₹ (●) lakhs	0.00

PRICE BAND: RS. 260 TO RS. 273 PER EQUITY SHARE OF FACE VALUE RS. 10/- EACH

THE FLOOR PRICE IS 26.0 TIMES OF THE FACE VALUE OF THE EQUITY SHARES AND THE CAP PRICE IS 27.3 TIMES OF THE FACE VALUE OF THE EQUITY SHARES.

THE PRICE TO EARNING RATIO BASED ON DILUTED EPS FOR FY 2023-24 AT THE FLOOR PRICE IS 20.78 TIMES AND AT THE CAP PRICE IS 21.82 TIMES.

BIDS CAN BE MADE FOR A MINIMUM OF 400 EQUITY SHARES AND IN MULTIPLES OF 400 EQUITY SHARES THEREAFTER.

BID/OFFER PERIOD

ANCHOR INVESTOR BIDDING DATE: WEDNESDAY, MAY 21, 2025

BID/OFFER OPENS ON: THURSDAY, MAY 22, 2025

BID/OFFER CLOSES ON: MONDAY, MAY 26, 2025

BRIEF DESCRIPTION OF THE ISSUER COMPANY

We are a technology company specializing in system integration. We provide comprehensive IT solutions, including data centre infrastructure, virtualization, data protection, networking, cybersecurity, secure application delivery etc. Our services cater to a wide range of industries, such as banking, finance, insurance, manufacturing, pharmaceuticals, IT and IT-enabled services etc. We collaborate closely with clients to develop, implement, and manage cost-effective, secure, and high-performance IT solutions that meet their unique requirements, providing ongoing support to optimize their systems.

"THE OFFER IS BEING MADE THROUGH BOOK BUILDING PROCESS IN ACCORDANCE WITH CHAPTER IX OF THE SEBI ICDR REGULATIONS, 2018 AS AMENDED FROM TIME TO TIME (IPO OF SMALL AND MEDIUM ENTERPRISES)".

THE EQUITY SHARES OF THE COMPANY WILL GET LISTED ON SME PLATFORM OF BSE LIMITED ("BSE SME"). FOR THE PURPOSE OF THE OFFER, THE DESIGNATED STOCK EXCHANGE WILL BE BSE LIMITED.

ALLOCATION OF THE OFFER

- **QIB PORTION:** NOT MORE THAN 50.00% OF THE NET OFFER
- **NON-INSTITUTIONAL PORTION:** NOT LESS THAN 15.00% OF THE NET OFFER
- **RETAIL PORTION:** NOT LESS THAN 35.00% OF THE NET OFFER
- **MARKET MAKER PORTION:** UPTO 2,67,600 EQUITY SHARES OR 5.06% OF THE OFFER

IN MAKING AN INVESTMENT DECISION, POTENTIAL INVESTORS MUST ONLY RELY ON THE INFORMATION INCLUDED IN THE RED HERRING PROSPECTUS AND THE TERMS OF THE OFFER, INCLUDING THE RISKS INVOLVED AND NOT RELY ON ANY OTHER EXTERNAL SOURCES OF INFORMATION ABOUT THE OFFER AVAILABLE IN ANY MANNER.

In accordance with the recommendation of the Independent Directors of our Company, pursuant to their resolution May 15, 2025 the above provided price band is justified based on quantitative factors/ KPIs disclosed in the 'Basis for Offer Price' section beginning on page 78 of the Red Herring Prospectus vis-a-vis the weighted average cost of acquisition ("WACA") of primary and secondary transaction(s), as applicable, disclosed in 'Basis for Offer Price' section beginning on page 78 of the Red Herring Prospectus and provided below in the advertisement.

RISKS TO INVESTORS

1. Risk to investors summary description of key risk factors based on materiality

- We are dependent on a few customers for a major part of our revenues. Further we do not have any long-term commitments from customers and any failure to continue our existing arrangements could adversely affect our business and results of operations.
- We are primarily dependent on few key suppliers for procurement of products and services. Any delay, interruption or reduction in the supply of products and services may adversely affect our business, results of operations, cash flows and financial conditions.
- We depend on few Customer Industries for majority of our revenue from operations. Loss of customers in these Customer Industries may result in an adverse effect on our business, revenue from operations and financial conditions.
- Our operations are heavily dependent on our technology partnership.
- The company's success hinges on its ability to adapt to changing customer needs and technological advancements. If we fail to innovate and improve our product offerings to keep pace with industry trends, it could adversely impact our business performance.
- We generate our major portion of revenue from certain geographical regions and any adverse developments affecting our operations in these regions could have an adverse impact on our revenue and results of operations.
- We may become liable to our customers and lose customers if we have defects or disruptions in our products or services or we provide poor services. We may also be liable in the event of misuse of our software solutions.
- Failure to offer client support in a timely and effective manner may adversely affect our relationships with our clients and have an adverse impact on results of operations and financial conditions.
- Our Registered Office from where we conduct our business is not owned by us. In the event we lose right to the office, our business, financial condition and results of operations and cash flows could be adversely affected.
- The restated financial statements have been provided by peer reviewed chartered accountants who is not statutory auditor of our Company.
- Average cost of acquisition of Equity Shares held by the Individual Promoters is

Sr. No.	Name of the Promoters	Average cost of Acquisition (in ₹)
1	Hiren Rajendra Mehta	0.00
2	Rajendra Kantilal Mehta	0.10
3	Harshaben Mehta	0.63

and the Offer Price at the upper end of the Price Band is Rs. 273 per Equity Share.

- The Price/ Earnings ratio based on Diluted EPS for Fiscal 2024 for the company at the upper end of the Price Band is Rs. 21.82
- Weighted Average Return on Net worth for Fiscals 2024, 2023 and 2022 is 34.20%.

2. Details of suitable ratios of the company for the latest full financial year:

Particulars	CMP (₹)	Face Value (₹)	Basic EPS (₹)	PE Ratio (times)	RONW(%)	NAV per share (₹)	Total Income (in lakhs)
Unified Data- Tech solutions Limited	(●)^	10	12.51	(●)^	39.23%	31.88	26680.30
Peer Group							
Dynacons Systems & Solutions Limited	1018.50	10	42.41	24.02	34.25%	42.33	1,02,884.74
Orient Technologies Limited	328.65	10	11.80	27.85	23.64%	11.57	60,686.40
Silver Touch Technologies Limited	693.45	10	12.67	54.73	14.52%	12.48	20,925.03

*Source-- All the financial information for listed industry peers mentioned above is sourced from the Annual Reports of the aforesaid companies for the year ended March 31, 2024 and stock exchange data dated May 08, 2025 to compute the corresponding financial ratios. Further, P/E Ratio is based on the current market price of the respective scrips.

^to be included post finalisation of the Offer Price.

3. Weighted average return on net worth for the last 3 FYs, and return on net worth for period ended February 28, 2025:

As per restated financial statements:

Sr. No	Period	RoNW (%)	Weights
1	Financial Year 2021-2022	34.04%	1
2	Financial Year 2022-2023	26.72%	2
3	Financial Year 2023-2024	39.23%	3
	Weighted Average	34.20%	6
4	For the period ended February 28, 2025	33.10%	

Note:

- The RoNW has been computed by dividing net profit after tax (excluding exceptional items) with restated Net worth as at the end of the year/ period
- Weighted average = Aggregate of year-wise weighted RoNW divided by the aggregate of weights i.e. (RoNW x Weight) for each year/ Total of weights.

4. Disclosures as per clause (9)(K)(4) of Part A to Schedule VI:

a. The price per share of our Company based on the primary/ new issue of shares (equity / convertible securities)

There has been no issuance of Equity Shares other than Equity Shares issued pursuant to a bonus issue on September 19, 2024, during the 18 months preceding the date of the Red Herring Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of 30 days.

b. The price per share of our Company based on the secondary sale / acquisition of shares (equity shares)

There have been no secondary sale/ acquisitions of Equity Shares except as disclosed below, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts of shares), during the 18 months preceding the date of this certificate, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction/s and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.

Secondary Transaction

Date of Transfer	Name of the Transferor	Name of the transferee	No. of the Equity share	Price per Equity Share (₹)	Nature of transaction	Total Consideration (in ₹)
May 08, 2025	Hiren Rajendra Mehta	Asha Mahesh Mehta	4,220	237	By way of Transfer	10,00,140
		Hathor Corporate Advisors LLP	42,200	237	By way of Transfer	1,00,01,400
		Pankit Bhupesh Shah	6,330	237	By way of Transfer	15,00,210
		Kaushik Daga	4,22,000	237	By way of Transfer	10,00,14,000
		Own Infracon Private Limited	84,400	237	By way of Transfer	2,00,02,800
		Charandeep Singh	42,200	237	By way of Transfer	1,00,01,400
		KMS Stock Broking Company Private Limited	8,450	237	By way of Transfer	20,02,650
		Laxmi Ganesh Dhayalkar	6,330	237	By way of Transfer	15,00,210
		Gaurav Gupta	8,450	237	By way of Transfer	20,02,650
		Pawan Kumar Gupta	4,220	237	By way of Transfer	10,00,140
		Deepak Prabhudas Selarka	4,220	237	By way of Transfer	10,00,140
		India-Ahead Venture Fund	4,22,000	237	By way of Transfer	10,00,14,000
		Mukul Mahavir Agrawal	10,55,000	237	By way of Transfer	25,00,35,000
		Damyanti Atul Shah	6,330	237	By way of Transfer	15,00,210
		Vikas Vijaykumar Khemani	2,11,000	237	By way of Transfer	5,00,07,000
		Anjuli Kothari	21,100	237	By way of Transfer	50,00,700
		Arun Kumar Kothari	21,100	237	By way of Transfer	50,00,700
		Jaimala Agarwal	21,100	237	By way of Transfer	50,00,700
		Naresh Kumar Bhargava	31,650	237	By way of Transfer	75,01,050
		Umesh Kumar Jain	10,550	237	By way of Transfer	25,00,350
		Vinod Kumar Lodha	31,650	237	By way of Transfer	75,01,050
		Payal Jain	10,550	237	By way of Transfer	25,00,350
		Amit Chandwar	10,550	237	By way of Transfer	25,00,350
		M/s Crown Enterprises	21,100	237	By way of Transfer	50,00,700
		Pravah Ranka	21,100	237	By way of Transfer	50,00,700
Abhay Kumar Chordia	10,550	237	By way of Transfer	25,00,350		
May 09, 2025	Hiren Rajendra Mehta	Ajay Kumar Aggarwal	1,26,700	237	By way of Transfer	3,00,27,900

